

**WENDEL: GROWTH IN CONSOLIDATED
Q1 2013 SALES OF 3.0%**

**Consolidated 1st quarter 2013 sales: €1,563 million, up 3.0%, of which 2.1% organically
Wendel has invested \$176 million in IHS and become its largest sh**

Kerneos (Aluminates) saw its sales decline 3.8% compared with Q1 2012. Sales contracted 3.6% organically, with contrasting rates across its geographic zones. Overall, chemicals for the building industry were stable, with strong growth in the United States and Asia and a decline in western Europe. The refractories business was down, with robust growth in Asia, tied to recovery in steel production, a decline in Europe and a lack of large oven refurbishment projects in the United States. The flux, pipes, technical concrete and mining activities saw strong growth;

Chryso (Admixtures) posted sales down 5.7% (down 1.4% organically and a currency effect of -4.3%), also with contrasts from one geographic area to another. Growth in emerging markets (in particular Africa/Middle East) and

Sales growth at constant scope of consolidation and exchange rates in new economies is more than eight points first quarter of 2013, up 2 points compared to the same period of 2012.

In the first quarter of 2013, Legrand announced the acquisition of Seico, the Saudi leader in industrial metal cable trays, and a top contender in this segment in Gulf Cooperation Council member countries⁽¹⁾ oil and gas players gh-

Pursuing this momentum in the highest-growth businesses, Legrand today announced the acquisition of S2S Onduleurs, a French specialist in uninte

2013 Calendar

May 28: Annual Meeting of Shareholders Publication of net asset value

August 29: First-half 2013 net sales and results (pre-market release) Publication of net asset value

November 8: Publication of third-quarter 2013 net sales (pre-market release)

December 5: Investor Day Publication of net asset value

About Wendel

Wendel is one of Europe's leading listed investment firms. The Group invests internationally, in companies that are leaders in their field, such as Bureau Veritas, Legrand, Saint-Gobain, Materis and Stahl. Wendel plays an active role as industry shareholder in these companies. It implements long-term development strategies, which involve boosting growth and margins of companies so as to enhance their leading market positions. Through Oranje-Nassau Développement, which brings together opportunities for investment in growth, diversification and innovation, Wendel is also a shareholder of Van Gansewinkel Groep in the Netherlands, except in Germany, Mecatherm and Parcours in France and IHS in Africa.

Wendel is listed on Eurolist by Euronext Paris.



Wendel is the Founding Sponsor of Centre Pompidou-Metz In recognition of its long-term patronage of the arts, Wendel 23, 2012.



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