



## Investor presentation

January 13, 2014



## 2009-2013 deal activity portfolio

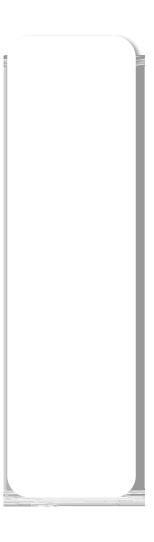


2009 2010 2011 2012 2013





## NAV of 1/440.3 as of November 25, 2013



### A strong financial structure

Close to 1900M of cash available as of November 25, 2013, before investments in Nippon Oil Pump (124M) and Saham Group (1400M) late November and December 2013

13.3bn of shareholders' equity as of June 30, 2013

More than 80% of listed asset as of November 25, 2013

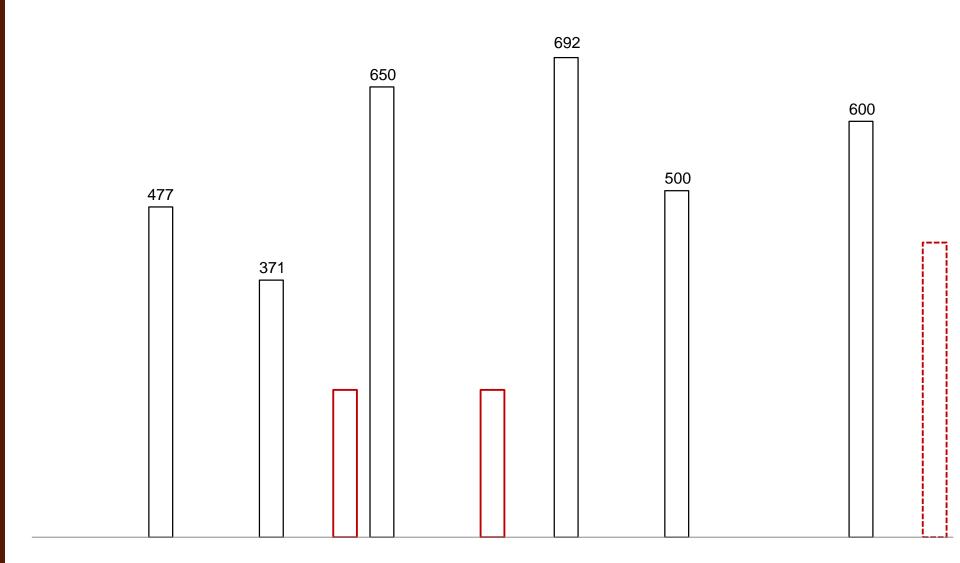
- 1/2.1 bn of credit lines, of which 1/2.7 bn undrawn
  - y Syndicated loan of 1600M maturing in Q2 2018
  - y 1/200M of undrawn loan with margin call maturing in Q3 2017
  - New revolver line with margin call of \$\mathbb{2}00M\$, maturing in 2020, replacing lines maturing in 2016&2017, partially drawn (\$\mathbb{1}\frac{1}{4}25 M)\*

#### Investment grade rating by 2017 targeted

- S&P rating upgraded on April 24, 2013 from BB to BB+ with stable outlook
- Loan -to -value ratio of 31% as of November 25, 2013

<sup>\*</sup> subject to final documentation

## Debt structure, as of November 25, 2013





## Appendix

# Materis enters exclusive negotiations with a view to selling Kerneos

- v Materis has received a firm offer from Astorg to acquire Kerneos
- v Considering the quality of \$ V W R ptoposal, Materis has decided on December 4 to enter into an exclusivity period to finalize the transaction

#### v Key terms:

- 3/4Enterprise value of around 1/610 million
- 3/Implied multiple of 8.4x LTM EBITDA (1)
- 34 Cash proceeds of 1600 million
- v Wendel has expressed its full support for this transaction and would invest 160 million as a subordinated loan at 10.5% (PIK interest) in Kerneos alongside Astorg

## Organic growth for all group companies in Q3 2013

Q3 2012	Q3 2013	û	Organic û
999.2	969.7	-3.0%	+3.3%
539.7	550.9	+2.1%	+6.7%
90.6	88.3	-2.5%	+2.3%
90.3	98.6	+9.2%	+9.2%
1,719.9	1,707.6	-0.7%	+4.6%
Q3 2012	Q3 2013	û	Organic û
10,951	10,802	-1.4%	+3.1%
47.7	92.9	ns	ns
9 months 2012	9 months 2013	û	Organic û
	539.7 90.6 90.3 1,719.9 Q3 2012 10,951 47.7	539.7 550.9 90.6 88.3 90.3 98.6 1,719.9 1,707.6  Q3 2012 Q3 2013  10,951 10,802 47.7 92.9  9 months 9 months	539.7 550.9 +2.1% 90.6 88.3 -2.5% 90.3 98.6 +9.2%  1,719.9 1,707.6 -0.7%  Q3 2012 Q3 2013 û  10,951 10,802 -1.4% 47.7 92.9 ns

### Public informations ince H1 2013 results

December 6, 2013: Investor Day 2013 (Press Release, Live audio Webcast & Presentation) http://www.wendelgroup.com/en/investor-day-2013\_968.html

November 28, 2013 : press release

Wendel has become a shareholder in Saham Group, the leading African insurance group, alongside its founder and majority shareholder

http://www.wendelgroup.com/admin/Images/element\_liste\_libre\_en/2013\_november\_28\_wendel\_press-release.pdf

November 8, 2013 : press release

ORGANIC GROWTH OF 4.6% IN Q3 2013

http://www.wendelgroup.com/admin/Images/element\_liste\_libre\_en/2013\_novembre\_08\_wendelg3\_2013\_revenues.pdf

October 30, 2013: press release

67\$+/,6,1(;&/86,9(1(\*27,\$7,216:,7+&/\$5,\$17)257+(\$&48,6,7,21: LEATHER SERVICES BUSINESS

http://www.wendelgroup.com/admin/Images/element\_liste\_libre\_en/2013\_octobre\_30\_wendel\_stahl\_en.pdf

September 23, 2013 : press release

WENDEL EXTENDS AGAIN ITS DEBT MATURITIES

http://www.wendelgroup.com/admin/Images/element\_liste\_libre\_en/wendel-pp-oblig\_en23092013.pdf

August 29, 2013: H1 2013 RESULTS

(Press Release, Live audio Webcast, Presentation & 2013 Half-Year Financial Report)

http://www.wendelgroup.com/en/interim-report-for-the-first-half-of-2013 905.html

